



ACI-NA Compensation Survey



2011 DETAIL REPORT

REPORT ID = Sample Data

11-122 Manager Executive Airport

Manages one general aviation or executive airport, including operations, line service and customer service. May also manage or conduct economic development, construction, maintenance and marketing activities for the general aviation/executive airport. May have responsibility for finance, human resources and other administrative functions. Typically reports to higher level management in an airport system or an elected or appointed public official or board. Do not match this survey job with a position that manages multiple general aviation/executive airports -- see survey job no. 11422 (General Aviation Program Manager).

PAY TYPE DISPLAYED: Annual Rate

	Established Ranges			Annual Current Paid Rates			
	Range Minimum	Control / Midpoint	Range Maximum	Annual Base Pay	Variable Cash	Other Variable Cash	Total Cash
Employee Weighted Average	\$67,815	\$91,624	\$105,051	\$95,700			\$95,743
Simple/Unweighted Average	\$68,236	\$92,520	\$105,699	\$96,446			\$96,492
10th Percentile	\$54,487	\$71,774	\$84,215	\$63,913			\$63,913
25th Percentile	\$58,317	\$72,184	\$92,628	\$71,148			\$71,148
50th Percentile	\$62,754	\$85,904	\$99,279	\$86,008			\$86,008
75th Percentile	\$74,100	\$97,292	\$106,730	\$105,047			\$105,047
90th Percentile	\$95,725	\$148,746	\$133,120	\$166,894			\$166,894
Number Of Organizations	12	13	12	13	3		13
Number Of Employees	13	14	13	14	3		14
Earning Mix (Only For Those Receiving Variable Cash)				99.8 %	0.2 %		100%
Percentage of Total Employees Eligible For Variable Cash					28.6 %		
Percentage of Organizations With Variable Cash Eligible Employees					30.8 %		
Percentage of Eligible Employees Who Receive Payment					75.0 %		
Percentage of Total Employees Receiving Variable Cash					21.4 %		
Variable Cash/Base Pay - All Employees					0.0 %		
Variable Cash/Base Pay - Only Employees Receiving					0.2 %		
Salary Range Spread		Weighted Average	56.7 %		Simple Average	56.8 %	
FLSA Treatment		Exempt	100.0 %		Nonexempt	0.0 %	
Bargaining Unit Representation Level		Yes	28.6 %		No	71.4 %	
Job Match	Lighter Match (L)	14.3 %	Equal Match (E)	64.3 %	Heavier Match (H)	21.4 %	
Car Practices	Car Provided	42.9 %	Allowance Only	0.0 %	Expenses Only	7.1 %	
Housing	Housing Provided	0.0 %	Allowance Only	0.0 %	Expenses Only	0.0 %	
Airport Size	Small	28.6 %	Medium	28.6 %	Large	42.9 %	

Empty Cell = No data or insufficient data for analysis.

"Variable Cash" = Pay for Performance and "Other Variable Cash" = Profit Sharing or Gain Sharing